

Pitram Services Consultant

Denver

We are seeking a highly motivated Services Consultant to join our North American Pitram team based in our Denver, Colorado office. Reporting into the North American Regional Manager, this role will play an integral part in the continued operation of MICROMINE's North American business.

The Pitram Services Consultant will be responsible for providing pre-sales technical support to our Pitram Business Development Managers and associated Project Management, Business Development and Pitram Support activities in North America and occasionally in other regions when required. This position will work closely with the North American Pitram Sales Team and the Pitram Global Operations Manager based in our Perth, Western Australia head office.

Skills and Experience

- A degree qualification or equivalent experience in a mining related discipline;
- A minimum of 2 years of experience in a mining business, engineering or production environment;
- Previous experience with mine/fleet management systems;
- A thorough understanding of the mining environment and processes;
- Ability to assist sales teams and provide technical input into the sales process, as well as identify opportunities for post-implementation revenue streams;
- Proven ability to liaise and build strong relationships with clients and internal stakeholders;
- Familiarity with project related documentation including proposals, RFP/RFI documents and project plans and schedules;
- Strong interpersonal skills and a high level of organization and self-motivation;
- Willingness to travel and work in a global team of professionals, including working flexible hours to achieve the goals of the North American regional team;
- Strong project management skills;
- Excellent written and verbal communication skills;
- Ability to recognize client requirements and provide value propositions to address them;
- Ability to establish a network within the region/industry;
- Fluency in Spanish and/or Portuguese would be an advantage;

In return, you'll be offered a competitive base salary and benefits commensurate with your level of industry experience and expertise, along with KPI based bonuses and an enjoyable working environment.

MICROMINE is an equal opportunity employer, who offers all staff competitive salaries, training and career growth opportunities.

For further information

To apply for this position, please send your resume to careers@micromine.com, quoting reference number **154**.



You must be legally entitled to live & work in the United States and live in the Denver area to apply for this Centennial / Greenwood Village, CO based position.